



CHECKLIST

Can Your IT Partner Grow With You?

What could your business achieve if you had an additional IT team supporting you? Scantron Technology Solutions helps you solve tomorrow's problems today with innovation and trusted industry expertise in managed technology solutions.

Partnership

- Can you rely on your current technology vendor to be a single point of accountability for multiple systems or services?
- Is your current vendor's staff tenured with more than 35 years of experience?
- Does your current vendor have a nationwide presence with locally based service technicians?
- Does your current vendor hold regular Strategic Business Reviews to align company growth goals with new advancements in technology?
- Has your managed print vendor been named the best independent MPS provider by the Managed Print Services Association (MPSA)?

Security

- Does your current vendor offer training on cybersecurity measures such as phishing prevention, ransomware, or other email threats?
- Does your current vendor help you determine and design a Cloud strategy to reduce risk and capitol costs?
- Can your current vendor help you identify and enhance your organization's security posture?
- Does your current vendor provide real-time security monitoring reports? Are they offering a Security Information and Event Manager (SIEM) to help analyze network device alerts?
- Can your current vendor help you identify your organization's security threats?
- Does your current vendor scan your network for vulnerabilities?

“There was no way we could open a satellite office in Florida without STS helping us to get it up and running.”

Mandi Jones, Chief Operating Officer, Caring Medical Regenerative Medicine Clinics

“We really appreciate the Scantron team—they are very responsive to issues. We’ve been working with the team for more than a decade. They always provide solutions to problems that we need solved.”

Craig W. Wiese, Senior Vice President, Cherokee State Bank

Breadth of Services

- Does your current vendor help you streamline printer costs/management processes? Can they design a print strategy to reduce security risk?
- Can your current vendor help you resolve the difficult choice between keeping systems running and implementing new initiatives?
- Is your current vendor prepared to support you during unforeseen emergencies? Does your current vendor offer a proactive plan for disaster recovery and business continuity?
- Can your current vendor provide a network monitoring tool that can manage Windows® and non-Windows devices?
- Is your current vendor prepared to support a network infrastructure that is able to meet changing demands, such as expanded work-from-home strategies?
- Does your organization have a 3-5 year plan for software EOL? One that keeps compliant with proprietary software?



OPTIMIZE YOUR BUSINESS IT SOLUTION OPTIONS TODAY!

For a free consultation to meet your organization’s goals, call **800.228.3628** or visit **www.scantron.com** to learn more.

About Us

Scantron Technology Solutions provides managed print and IT services you can count on. Our nationwide team of experts provide full-service packages and à la carte options to be your IT team or to support your current staff. STS solutions meet you where you are and help you get to where you want to be.

