



Great Deals on Xerox Printers

SMB Ready, High Quality, Low TCO

Do you have an aging copier or multifunction printer that's not meeting your needs? Now you can buy or lease a new Xerox and round out a successful print management strategy!

Most firms do not manage print volume or expenses, yet printing is often the third largest expense after payroll and facility costs. There's a further hidden cost: the impact of highly preventable printing issues on the helpdesk team.

What if your IT staff could focus more on value-adding tasks and less time reacting to printer outages, paper jams and toner needs?

Refresh Your Printer Fleet

Enjoy a tailored selection of competitively priced Altalink multifunction printers paired with our comprehensive print management services. Choose updated devices that meet your productivity needs with low total cost of ownership.

Close Security Loopholes

If your networked copiers are more than 5 years old, they're likely a target for cyberattacks on your network. Close this loophole with modern copiers that have security features embedded to prevent outside cyberattacks.



Just In Time for Your Expiring Leases

Replace aging or underperforming multifunction printers with tailor-fit Xerox devices and MPowerPrint® managed print services. For every device sold or leased, your services include:

- Expert strategy recommendations
- Comprehensive management and optimization of your printer
- Onsite service
- Just-in-time consumables replenishment
- Cartridge recycling
- Ongoing consultation and reporting



The Managed Print Services Association has recognized Scantron Technology Solutions as the 2019 Best Independent MPS Provider. The MPSA consists of more than 600 member organizations spanning 26 countries including the U.S. It is a non-profit organization with an independent board.

Model*	AltaLink B8145	AltaLink C8135	AltaLink C8155
			
Type	Monochrome	Color	Color
Speed	45ppm	35ppm Color or Black	50ppm Color 55ppm Black
Max print resolution	1200x1200	1200x2400	1200x2400

* All units include finisher, single-line fax, delivery, and installation!

Why Subscribe to Managed Print Services?

Asset management takes time. If you have multiple printer models, leases, and service agreements, you have to manage those items, ensure you have the right consumables when you need them, and potentially call multiple vendors for help if something breaks.

All of this adds up to preventable productivity loss. Working with Scantron's MPowerPrint managed print solution takes that effort off your plate.

We'll help you plan printer fleet management strategy, rein in consumables costs, monitor all devices, and enjoy just-in-time replenishment of consumables. Best of all, a qualified Scantron Field Service Technician responds to onsite service needs promptly.

Why Upgrade with Scantron?

Customers often ask us for recommendations and we diligently seek out the best overall solution for their needs.

Based on serving thousands of customers and our partnerships, we've negotiated excellent pricing for state-of-the-art devices that are a perfect fit for SMB copier refresh needs.

Move out of reactive mode! Talk to your Scantron account representative today and ask for an analysis of your entire print environment! Call 800-228-3628 or visit scantron.com/xerox.



OPTIMIZE YOUR BUSINESS IT SOLUTION OPTIONS TODAY!

For a free consultation to meet your organization's goals, call **800.228.3628** or visit **www.scantron.com** to learn more.

About Us

Scantron Technology Solutions provides managed print and IT services you can count on. Our nationwide team of experts provide full-service packages and à la carte options to be your IT team or to support your current staff. Scantron solutions meet you where you are and help you get to where you want to be.